

## About the Present State Legislature

(By Special Correspondent to the News)

**T**HE house completed its organization when the speaker announced the committees and the committee on rules made its report. Judge Hewitt of Lincoln county, the democratic floor leader, is a member of the committee on taxation and revenue, and promises to take an active part in framing revenue legislation, in spite of his minority affiliations. At least any unsatisfactory taxation provisions will not get by the notice of the gentleman from Lincoln, which means that the public will know about them.

Santa Fe, N. M., Jan. 21. While a great deal of proposed legislation has been introduced into both houses of the legislature this week, very little attention has been paid to it, for the contests filed against the two members from Union county, Smith and Miera, democrats, by Toombs and Vigil, republicans, that of Modesto Ortiz, republican of Bernalillo county, against Rafael Garcia, democrat and that of Chavez, republican of Sierra county, against Bojorquez, democrat, have occupied the time and attention of both houses and the republican machine managers to the exclusion of everything else.

The two Union county democrats have been unseated, regardless of the facts, the evidence and right and decency. The two other democrats will be unseated just as quickly as the machine managers can whip the caucus into line to do the work. The handling of these contests has been and promises to be completed as the most high handed outrage in the record even of the stand pat gang of this state. The evidence in the Union county cases showed beyond the shadow of a doubt that there was no trace of fraud in the success of the two democratic members. They had a clear majority over all of 64 votes and over the lowest republican of 184. No possible manipulation of the vote could show an election even had the charge of fraud in four precincts been proven, which they were not.

The evidence in the Sierra county case is so raw that every leading republican in Sierra county has written or wired a protest against the unseating of Bojorquez, while the Bernalillo county case is a simple, clear cut fraud upon its face. There is nothing to support any of the contests except the demand of the stand pat bosses for a two thirds majority with which to override the Governor's protective veto, and the fact that the republican whips kept a majority in their caucus to do the job.

Two members of the caucus, Palmer of San Juan and Taylor of Colfax have openly revolted and have stated their opinion of the outrage in clear cut terms of remonstrance.

Ralph C. Ely, in a long interview given to the daily newspapers, has branded the caucus action as an unmitigated outrage and a disgrace to the party he leads. Ely's smashing statement has been the big sensation of the week, and has put the republican bosses in a hole from which they will have difficulty in pulling out. Yet in the face of it, in the face of the republican constituents of the representatives being contested, at home, and in the face of an absolute lack of evidence, or a shadow of right, they have jammed through their program of forcible ejection.

The majority managers are proceeding upon the sinister theory that "the people forget," the individual members are constantly reminded that the governor with his veto will stop anything a republican wants in the way of legislation, while behind it is the real reason, as pointed out by Ely, that the irresponsible lobby, with ends of its own, is forcing the responsible member to do its bidding. This lobby, made up of the self constituted leaders of the old stand pat gang, is proceeding calmly and insolently with its program of assault upon the governor and disregard of the rights of the people, upon the assumption that by 1916 the voters of this state will have forgotten the wrong done their representatives, and the insult offered to their intelligence. It is a beautiful situation.

What this program points to is shown clearly in the legislation held back pending a settlement of the "contests." This includes abolishment of the traveling auditor's office; of the state highway commission, of the insurance commissioner, the game warden, and the placing of practically every appointive office now under the governor, under some republican state official or board. The details of this program will begin to develop next week. The real work of legislation appears to have been forgotten in the determination of the majority managers to "tie the hands of the governor."

## Mary T. Foreman

Born in Grayson county, Texas, October 17, 1855; died in Carrizozo, New Mexico, January 15, 1915. Was first married May 5, 1871, to B. G. Kelley. Four children from this union, two of whom survive, John T. Kelley, of Deming, and Mrs. L. A. McCall, of this place. Married to M. B. Foreman at Colorado, Texas, June 10, 1884. Three children were the result of this union, two of whom survive, Geo. T. Foreman, Will O. Foreman, Carrizozo. Besides these children and husband, M. B. Foreman, a brother also survives, W. A. Hammond, El Paso.

Mrs. Foreman took up the profession of nurse at San Antonio, Texas, in 1880, and since that time devoted the greater part of her time to that great work. She was a member of the M. E. Church, South, and also an active member of the following societies: the Rebekahs, Eastern Star and Woodmen Circle. The family came to Carrizozo from Roswell eight years ago, established near town a pleasant home, which has been noted for its hospitality, and the associations of the family with the town and its people have been pleasantly, closely related almost from the beginning; and the death of this well known, generous and highly respected lady produced regret throughout the entire community. It is in the sincerest spirit that the News joins the friends of the family in extending sympathy.

## Tubercular Sufferer Dies

A. L. Jackson died early Monday morning and his remains were interred in the local cemetery that evening. Rev. E. D. Lewis, Methodist pastor, conducted the funeral service at the graveside.

The deceased came here last fall, and was suffering from lung trouble. However, he opened a shoe shop and until a short time before his death continued to conduct his business. Recently he had a number of hemorrhages and each recurring one reduced his vitality until death was the only relief. A short time ago he was married to Miss Caddell whom he leaves to mourn his death.

## Vent-Brookin

D. J. Vent and Miss Lula Brookin were quietly married last Saturday afternoon at the Methodist parsonage, Rev. E. D. Lewis performing the ceremony. The contracting parties are well known in the community, the groom being employed as dispatcher for the E. P. & S. W., while the bride has lived in this county since her birth, being a grand daughter of the venerable A. C. Bragg, of this place.

## Commissioners

The board of county commissioners were in session Wednesday, all members present. The purpose of the meeting was to canvass the election returns in the various precinct elections for justice of the peace and constable. However, the board found it necessary to issue a proclamation for a new election in two precincts, viz: in precinct 9, Capitan, where there was a tie vote on constable and in precinct 10, Glencoe, where there was a tie on both justice and constable.

## Hold Session

- |         |                 |        |
|---------|-----------------|--------|
| No. 651 | Henry Purcella  | \$6 00 |
| 652     | M B Foreman     | 8 00   |
| 653     | Albert Gschwind | 2 00   |
| 654     | J O B Palmer    | 2 00   |
| 655     | Lute Jennings   | 18 00  |
| 656     | M B Foreman     | 6 00   |
| 657     | M A Tafoya      | 2 00   |
| 658     | M B Foreman     | 4 00   |
| 659     | H A Gschwind    | 4 00   |
| 660     | E T Coffler     | 6 00   |
| 661     | R J Copeland    | 2 00   |
| 662     | J B Burch       | 10 00  |
| 663     | M B Foreman     | 6 00   |
| 664     | C M Phelps      | 6 00   |

## Commissioners

### Proceedings

- |                          |          |
|--------------------------|----------|
| Continued from Last Week |          |
| Modesto Chavez           | " " 3 00 |
| W E Kimbrell             | " " 3 00 |
| Francisco Vigil          | " " 3 00 |
| Dolores Lueras           | " " 3 00 |
| Apolonio Romero          | " " 3 00 |
| Sabino Gonzales          | " " 3 00 |
| J T Hodo                 | " " 3 00 |
| Sam Farmer               | " " 3 00 |
| Rumaldo Mirabal          | " " 3 00 |
| A H Norton               | " " 3 00 |
| C C Hodges               | " " 3 00 |
| C L Kennedy              | " " 3 00 |
| C D Mayer                | " " 3 00 |
| Wyne Van Schoyck         | " " 3 00 |
| Ambrocio Chavez          | " " 3 00 |
| Jose T Sedillo           | " " 3 00 |
| J W Norton               | " " 3 00 |
| A J Gilmore              | " " 3 00 |
| Jose M Montoya           | " " 3 00 |
| Reyes Mirabal            | " " 3 00 |
| Thos W Henley            | " " 3 00 |
| W R White                | " " 3 00 |
| H E Keller               | " " 3 00 |
| T J Crafton              | " " 3 00 |
| H Conbruch               | " " 3 00 |
| R J Copeland             | " " 3 00 |
| E M Brickley             | " " 3 00 |
| A S McCamant             | " " 3 00 |
| Pablo Chavez             | " " 3 00 |
| Manuel Gonzales          | " " 3 00 |
| B F Goff                 | " " 5 00 |
| Ben Lujan                | " " 5 00 |
| W P Loughrey             | " " 3 00 |
| L B Chase                | " " 3 00 |
| Chas F Grey              | " " 3 00 |
| Sam R Wood               | " " 3 00 |
| F M Deel                 | " " 3 00 |
| H S Comery               | " " 3 00 |

The following bills were allowed out of interest on deposit fund and warrants drawn for same:

- |   |  |                  |  |   |                 |       |
|---|--|------------------|--|---|-----------------|-------|
| U. S. Fidelity & Guaranty Co. bond Prem. Melvin Franks, Co. Coms., \$12.50.   | 519  | G T Coldiron     | 34 00  |   |                 |       |
| National Surety Co. bond Prem. R A Duran, Co. Coms. \$12.50.  | 520  | Robt Ferris      | 16 00  |   |                 |       |
| Fidelity & Deposit Co. of Md. bond Prem. W M. Ferguson, Co. Coms. \$12.50.  | 521  | J F Kimball      | 2 00   |   |                 |       |
| The following bills were allowed out of general county fund and warrants drawn for same:  | 522  | Jimmie Cooper    | 2 00   |   |                 |       |
| U S Fidelity & Guaranty Co. bond Prem. A H Harvey, county clerk, \$35.00.   | 524  | Chas H Thornton  | 2 00   |   |                 |       |
| The following bill was allowed out of treasurer's fund and warrant drawn for same:  | 525  | M Carabajal      | 4 00   |   |                 |       |
| National Surety Company, bond Prem. Co. Treasurer Watson, \$106.67.   | 526  | G W Hagee        | 25 00  |   |                 |       |
| The following bill was allowed out of assessor's fund and warrant drawn for same:   | 527  | E C Slack        | 10 00  |   |                 |       |
| U S Fidelity & Guaranty Co. bond Prem. County Assessor Corn, \$10.00.   | 528  | Henry Emerson    | 2 00   |   |                 |       |
| The following justices of the peace reports were examined and approved:   | 529  | T J Straley      | 29 00  |   |                 |       |
| Precinct No. 1, Lincoln   | 530  | Pete Gallegos    | 2 00   |   |                 |       |
| " " 2, San Patricio   | 531  | Dave Nolan       | 8 00   |   |                 |       |
| " " 4, Picacho  | Adjourned until 9:00 a. m. tomorrow.   |                  |  |   |                 |       |
| " " 5, Rabenton   | Met pursuant to adjournment.   |                  |  |   |                 |       |
| " " 13, Corona  | The following bills were rejected:   |                  |  |   |                 |       |
| " " 14, Carrizozo   | 296 N Mexican Ptg Co 1 40  |                  |  |   |                 |       |
| The official bonds of John Cole, sheriff were examined and approved by the board.   | The following bills were allowed out of general school fund and warrants drawn for same: |                  |  |   |                 |       |
| The following wild animal bounty claims were examined and approved by the board and receipts ordered to be issued to claimants: | 275  | Lithgow Mfg S Co | 3 00   |   |                 |       |
| No. 651   | Henry Purcella   | 56 00            | 276  | Mrs W L Gunn                            | office expense  | 63 22 |
| 652   | M B Foreman  | 8 00             | 318  | Carrizozo Outlook                       | office supplies | 8 09  |
| 653   | Albert Gschwind  | 2 00             | 321  | Jno A Haley                             | printing bill   | 45 92 |
| 654   | J O B Palmer   | 2 00             | The following bills were allowed out of general county fund and warrants drawn for same: |   |                 |       |
| 655   | Lute Jennings  | 18 00            | 240  | A H Harvey surveyor's county lines      | 25 00           |       |
| 656   | M B Foreman  | 6 00             | 241  | Frank Wright witness J P Court          | 3 50            |       |
| 657   | M A Tafoya   | 2 00             | 242  | G C Clements constable fees             | 45 20           |       |
| 658   | M B Foreman  | 4 00             | 245  | Dee Robinson witness J P Court          | 11 20           |       |
| 659   | H A Gschwind   | 4 00             | 246  | Carrizozo Outlook pub elect. pro. & sub | 8 84            |       |
| 660   | E T Coffler  | 6 00             | 247  | Hol Herring witness fees J P Court      | 11 20           |       |
| 661   | R J Copeland   | 2 00             | 250  | Jno R Calloway M D autopsy              | 50 00           |       |
| 662   | J B Burch  | 10 00            | 251  | A W Purcella deputy sheriff's exp'se    | 18 45           |       |
| 663   | M B Foreman  | 6 00             | 252  | B R Robinson J P fees                   | 2 00            |       |
| 664   | C M Phelps   | 6 00             | 254  | Dr T W Watson office expense            | 5 00            |       |
|   |  |                  | 255  | Jesus Mirabal carry'g ballot box        | 5 30            |       |
|   |  |                  | 256  | Mrs S G Anderson inter'p'ter J P Court  | 14 00           |       |
|   |  |                  | 257  | W S Brady inter-preter J P Court        | 4 00            |       |

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|-----|------------------|-------|
| 665 | T E Mills        | 10 00 |
| 666 | T E Mills        | 10 00 |
| 667 | T E Mills        | 20 00 |
| 668 | A E Mills        | 2 00  |
| 669 | A E Mills        | 10 00 |
| 670 | A W Mill         | 6 00  |
| 671 | Lute Jennings    | 6 00  |
| 672 | J F Dalton       | 2 00  |
| 673 | H B Dawson       | 2 00  |
| 674 | J O Nabours, Jr. | 2 00  |
| 675 | Gordon Wells     | 12 00 |
| 676 | W G Thompson     | 42 00 |

The following wild animal bounty claims were allowed and warrants drawn for same:

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|---------|---------------------|--------|
| No. 415 | R J Copeland        | 2 00   |
| 489     | J L Jones           | 142 00 |
| 490     | W G Thompson        | 56 00  |
| 491     | J L Goodall         | 15 00  |
| 492     | Frank Lesnet        | 6 00   |
| 493     | Joe Holcomb         | 47 00  |
| 494     | Conrado Sanchez     | 8 00   |
| 495     | M L C Sedillo       | 45 00  |
| 496     | Jacinto Flores      | 58 00  |
| 497     | Jacinto Flores      | 45 00  |
| 498     | C N Morris          | 2 00   |
| 499     | Clarence Spence     | 6 00   |
| 500     | Estanislado Corilon | 4 00   |
| 501     | Benito Talavera     | 10 00  |
| 502     | Miguel Montoya      | 2 00   |
| 503     | Lin Branum          | 4 00   |
| 504     | Robert E Ferris     | 16 00  |
| 505     | A J Shartzer        | 135 00 |
| 506     | M H Lane            | 19 00  |
| 507     | S H Fambrough       | 15 00  |
| 508     | Melton Vigil        | 30 00  |
| 509     | Torbio Abila        | 14 00  |
| 510     | J B Sloan           | 125 00 |
| 511     | Bruce Pearce        | 10 00  |
| 512     | G W Sidwell         | 16 00  |
| 513     | Salomon Garcia      | 2 00   |
| 514     | J J Aragon          | 16 00  |
| 515     | Filomeno Griego     | 32 00  |
| 516     | S L Starkey         | 26 00  |
| 517     | O K Ingram          | 14 00  |
| 518     | Frank Purcella      | 4 00   |
| 519     | G T Coldiron        | 34 00  |
| 520     | Robt Ferris         | 16 00  |
| 521     | J F Kimball         | 2 00   |
| 522     | Jimmie Cooper       | 2 00   |
| 524     | Chas H Thornton     | 2 00   |
| 525     | M Carabajal         | 4 00   |
| 526     | G W Hagee           | 25 00  |
| 527     | E C Slack           | 10 00  |
| 528     | Henry Emerson       | 2 00   |
| 529     | T J Straley         | 29 00  |
| 530     | Pete Gallegos       | 2 00   |
| 531     | Dave Nolan          | 8 00   |

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|--|---|--------|
| 259  | Jose Lopez guard for health officer     | 20 00  |
| 263  | Earl Black constable fees               | 14 42  |
| 264  | W S Brady interpreter J P Court         | 2 00   |
| 268  | A H Harvey office expense               | 41 46  |
| 269  | A H Harvey recording vital statistics   | 5 95   |
| 270  | A H Harvey recording vital statistics   | 5 25   |
| 271  | L B Chase steno J P Court               | 5 00   |
| 273  | Dr T W Watson telegram Freeman          | 1 55   |
| 282  | D A Smith salary janitor                | 56 50  |
| 283  | Kelley & Sons supplies jail             | 40 90  |
| 285  | J R Adams constable fees                | 4 00   |
| 286  | Geo Spence, Jr interpreter J P Court    | 2 00   |
| 287  | Ed Massie J P fees                      | 74 30  |
| 288  | Ernest Cole salary chief dep'ty sh'iff  | 225 00 |
| 290  | Dr T W Watson Treas. office exp'se      | 35 07  |
| 292  | Dr E B Walker medical at'nd'nce         | 23 60  |
| 294  | Rolland Bros medicine, etc. jail        | 24 00  |
| 295  | M C Porter & Co supplies small pox      | 22 75  |
| 297  | Dr M G Paden sal'y health officer       | 75 00  |
| 298  | Dr M G Paden medicine papers            | 6 60   |
| 299  | Ramon Lujan J P fees                    | 7 25   |
| 300  | W M Bosworth burying pauper             | 8 00   |
| 301  | J L Jones J P fees                      | 18 45  |
| 302  | J L Jones inquest                       | 3 50   |
| 303  | Dr J T Stone autopsy                    | 5 00   |
| 306  | Antonio Cordova J P fees                | 9 35   |
| 304  | Kelley & Sons supplies health officer   | 4 50   |
| 307  | Flabio Garcia constable fees            | 9 00   |
| 308  | L B Chase making county map             | 17 09  |
| 309  | Miguel Nuñez guard small pox            | 52 00  |
| 310  | Carrizozo Trad. Co supplies pauper      | 13 35  |
| 311  | W G Parker interpreter J P Court        | 13 35  |
| 312  | G C Clements constable fees             | 21 22  |
| 313  | W O Norman burying pauper               | 15 00  |
| 314  | Filomeno Griego constable fees          | 13 27  |
| 315  | Alfredo Gonzales interpreter J P Court  | 2 00   |
| 316  | Leopoldo Gonzales J P fees              | 19 55  |
| 320  | Geo Kimbrell burying pauper             | 15 00  |
| 321  | Jno A Haley printing bill               | 162 18 |
| 322  | R A Duran ex-pense co. com. S Fe        | 30 00  |
| 322  | R A Duran taking pris'r to Carrizozo    | 15 00  |
| 323  | Melvin Franks ex-pense co. com. S Fe    | 30 00  |
| 325  | O T Nye expenses dep'y asses'r S. Fe    | 30 00  |
| 326  | H M Corn expense asses'r Santa Fe       | 30 00  |
| The following bills were allowed out of court house building fund and warrants drawn for same: |   |        |
| 283  | Kelley & Sons Furn. Dist. Atty. & Supt. | 140 13 |
| 283  | Kelley & Sons Furn. Ass'r sheriff etc., | 284 80 |
| The following bills were allowed out of court house and jail fund and warrants drawn for same: |   |        |
| 243  | White Oaks Merc Co supplies cal'boose   | 19 00  |

# FAILURE BROUGHT SUCCESS TO HIM

**Collapse of Early Business Venture Made Shultz a Pickle King.**

## MOTHER AND WIFE HELPED

**Perseverent Work, Honest Goods and Old Woman's Cheerful Philosophy Carried Him Through Adversity to Great Prosperity.**

By RICHARD SPILLANE.

(Copyright, McClure Newspaper Syndicate.)  
When the firm failed, Mr. Shultz could not understand why people didn't get excited and the newspapers did not devote columns and columns of space to the event. To him the collapse was the most crushing disaster in commercial history. He was only twenty-two and had been a partner less than eight months. He had \$3,600 in the concern, and that was a lot of money to a youth who had been working for small wages and had been in America only a few years.

There are some sorrows that are bearable if they stir sympathy or interest of other people. It would have been soothing to Mr. Shultz if men stopped him in the street and told him how much they grieved over this great business tragedy, but instead they seemed callous or scornful. He had to ask some of them if they knew about it. A few said they expected it. When he told them the failure was a complete surprise to him, they were incredulous.

### Deceived by His Partners.

Slowly the truth dawned upon him. The firm had been in financial straits for a long time. Both Hoffman and Gerhardt had deceived him. Hoffman, for whom he had so much respect, had lived beyond his means. Gerhardt, who was out on the road most of the time, was intemperate. When they heard that the youth who worked for them had come into an inheritance of \$3,600 on his twenty-first birthday, they deliberately set their plans to get hold of his money in order to tide them over. And now the whole concern had gone to smash. It would have not been so bad if Shultz, glorying in the fact that he had become a partner, had not married and had not brought his mother over from Germany. To furnish his new home had taken every dollar he possessed. Now he was broke. What to turn to he didn't know. The only business he knew was in relation to making preserves. His father had been engaged in that line in the old country. When Shultz came to America it was to go to work for Hoffman & Gerhardt.

The meeting of the creditors was a "Jodge of sorrow." The men who had trusted the firm couldn't see where they could get ten cents on the dollar out of what was left. Hoffman shrugged his shoulders and let it go at that. Gerhardt was maudlin to the point of tears. Shultz was the only one who acted manfully. He assured the creditors that he would pay every dollar he owed, some day. Then he went home.

### Best Thing for Him.

That failure, which seemed so crushing at the time, was the best thing that ever happened to Shultz. His wife and his mother did much to reassure him. His mother had a little more than one thousand dollars laid by as the result of many years of frugal living. She advised him to take this and go in business for himself. She and his wife would make the preserves and he could sell them. They probably would have a hard time, but somehow they would get along. She had confidence in her boy and was more than willing to risk or sacrifice in his behalf every penny of her savings.

Shultz appreciated the fact that \$1,000 was very little to start on, and that with household expenses and other incidentals every dollar would count. He studied ways and means to meet the emergency. A bright thought came to him. He saw a way in which he could live a year on credit. He went out and saw his butcher, and explained the situation and his plans in detail. He had been trading with the man for nearly a year. He asked the butcher to supply him with meat for a year on Shultz' pledge that at the end of that time he would get his money with interest. The butcher shook his head. He didn't want to trade on that basis.

That was depressing as a starter, but the groceryman was more sympathetic. He was willing to take a chance. So was the baker. Then Shultz went to another butcher. This man was willing to give credit to him for three months. Next Shultz went to a dry goods merchant. This man hesitated, but finally consented. The man who owned the house in which Shultz lived was a kindly soul and promised to be patient in the matter of rent. With housing food and meat provided for, Shultz was buoyant. He had a genius for making preserves. His recipes were the best results of centuries of German housekeeping. He could put up a catchup that would put an edge on the most faded appetite. His sweet pickles were a delight. His preserved fruits would warm the cookies of the heart.

Old Mrs. Shultz and young Mrs. Shultz cooked the fruit and cooked

the vegetables according to the time-honored recipes. Shultz looked after putting the stuff into the jars. He had very attractive labels printed. He had his own ideas about advertising. He put his name in large letters on his labels and brought out prominently the fact that the preserves were homemade, were of the purest of goods and prepared with the greatest of care. When he had a pretty fair stock on hand he went out through the town to sell them. Some he placed in grocery stores, the grocers taking them without any risk to themselves. They were only to pay when they made sales. After he had made a fair distribution through the grocers he went from house to house. It was slow, tedious and dispiriting work. Many a time he had the door slammed in his face. Occasionally he had a dog sicked on him.

Once in a while he made a sale. Many a night he returned home utterly worn out from carrying his samples mile after mile through the city streets. Sometimes people bought from him and promised to pay at the end of the week, and when he went for his money he was put off with some excuse or laughed at for his folly. He made lots of mistakes and once or twice lost heart, but his mother never did. Shultz and the two women discussed affairs every night and planned the program for the next day. The women never complained, no matter how many hours they put in over the pots or how tired and worn they were from the day's labor. The old woman was a philosopher. For every situation she had a homely proverb. Nine times out of ten it was a cheerful one.

### Sales Began to Grow.

Shultz kept books as carefully as if he were doing a large business. For the first four months there was a loss. The bad debts he had made more than overbalanced the small profit that should have been his. Two months later there was a little to the credit side of the ledger. The sales in the stores began to pick up, for some people began to see virtue in Shultz' preserves. The young man

could not help being impressed by the great change, but somehow they never were quite satisfied with the new order of things. One day the creditors of the old firm of Hoffman, Gerhardt & Shultz got checks in their mail, together with a note from the junior partner. He recalled the promise he had made years before. He was paying, he explained, not any his one-third with interest, but the other two-thirds with interest, for neither Hoffman nor Gerhardt had prospered or seemed likely to be able to pay.

It is thirty-odd years since the firm of Hoffman, Gerhardt & Shultz failed and Shultz was so shocked that the papers paid little attention to the happening. It would be a different matter today if Shultz failed, for Shultz' name is known the world over. His business has spread until his factory buildings cover many acres of ground and his employees are numbered by the thousands. He has farms in the East, the South, the West, the North and the middle West to furnish supplies for his great kettles. He has a big glass works in which he makes his own bottles. The volume of freight he furnishes to the railroads each year is immense. He is a millionaire many times over. And he is as plain as an old shoe. For Mother Shultz, whose \$1,000 was the basis of his fortune, he shows his respect in a way that is unique. She has been dead some years, but her son's office is a memorial to her. The windows and the partitions are of stained glass, and on them are the homely proverbs the good old German woman cheered her son with in the days of darkness and of struggle.

### The International Mind.

Give us an international mind to understand, an international heart to feel.—William D. R. Alsey.



Old Mrs. Shultz and Young Mrs. Shultz Cooked the Fruit and Cooked the Vegetables According to the Time-Honored Recipes.

went to a printer and had a heart-to-heart talk with him. As a result, he got credit for some advertising matter that was sent into many homes. He watched the store sales carefully, to note the effect. It was gratifying. A little later, when he made some good collections, he did a daring thing. He spent all his ready money in display advertising in the home papers. In each advertisement he told where his goods were for sale, and he was not stingy in the amount of black type he gave to the retailers. The grocers were pleased with this, and some of them went out of their way to push his product.

When the year closed Shultz had to do some hard scratching to meet his bills with the baker, the butcher, the landlord, the drygoods man and the others who had trusted him, but he was able to pay every cent. The women were hard-pushed to make up all the stuff for which he had orders, so as soon as he could with safety he engaged two girls to help them. He had been compelled to pay cash for all his supplies and make trips into the country to buy his fruits and vegetables. As his orders became larger the farmers took confidence and were satisfied with monthly payments. Before the second year closed his business outgrew his home. He had to rent a little building and hire more hands. His wife and mother supervised the factory. They were scrupulously neat, and so intensely jealous of the good name the preserves had won that they had no hesitation in throwing away anything that was not perfect. They inspected every jar before it was sent out, and watched over the kettles with a care that was remarkable.

### Extended His Territory.

Some one suggested to Shultz that there was a market outside the city for his goods. He had been thinking so himself. A bright young man went

out occasionally and a number of corners. His territory was extended, and then another traveling man was put on the road. Their success proved embarrassing. Shultz had to enlarge his little factory and employ more hands. That part was simple, but it was not so easy to obtain supplies. The farmers Shultz had been patronizing could furnish so much and no more. Making purchases in distant cities was not always satisfactory. Sometimes the fruits or vegetables were not in condition, and the additional freight charges cut into the profits. To protect himself Shultz first rented a farm or two and devoted all the land to the supplies he needed. Later he bought these farms and others.

Success had its own perils and handicaps. Shultz came near being ruined through the rapidly with which his business increased, and it really began to expand in earnest. Hardly would he complete one addition to his factory when another would be needed. It costs money to build and it takes years to get it back. The interruptions and the changes consequent upon interminable rebuilding or extending of a factory affect the economical operation of a plant and the efficiency of the organization. Shultz would have been pleased to take a breathing spell, but competitors, aroused by his growth, were aggressive. He had to go on or he would lose the trade he had been spending good money to gain. And to go on he had to do some elaborate financing that entailed the borrowing of a sum that would have seemed staggering to him a few years before.

### Women Able to Retire.

With the expanding of the factory, Mother Shultz and his wife no longer worked at the kettles or acted as superintendents. Occasionally they came in and looked about at the hundreds of men and women who had replaced them. Possibly the new house Shultz built for them was not all their hearts desired, for they loved to linger about the great vats and caldrons that had taken the place of the small vessels they had employed. They

# NEWS and GOSSIP OF WASHINGTON

## Fish Doctor Wanted for Government Hatcheries

WASHINGTON.—Congress has been asked by the bureau of fisheries of the department of commerce for an appropriation of \$2,500 annually to cover the salary of a family physician for all the domesticated fishes of the United States. It has been estimated by fish experts in the employ of the government that epidemics among infant fish at government hatcheries cost more than \$1,000,000 a year. These epidemics usually occur among fish less than six months of age, and the damage worked by disease is greatly increased when the adult value of the fish is taken into consideration.

For \$2,500 a year, officials of the bureau say they can obtain the services of a fish pathologist, whose training has made him an expert in diseases of the fish youngsters.

Once the \$2,500 is secured, it is proposed to retain a male fish pathologist who has made a life work of one of the strangest paths of scientific endeavor known. There are barely a score of recognized fish pathologists in the United States at the present time, it is said, and one of the possible sources of difficulty the government may experience is the employment of such an expert at a salary of only \$2,500 a year. He will be required to make his headquarters at Washington and receive here the reports of threatened outbreaks of epidemics at government hatcheries in any part of the country.

It is not particularly well known to the general public that trout and salmon are greatly troubled with a disease which in the human being would be considered somewhat close to a goitre. This is a swelling of the thyroid gland in the throat of a salmon or a trout, which soon becomes apparent by a swelling of the throat, and eventually results in the death of the afflicted fish. At the present there is no known remedy for the disease, and it is to begin a study of this and similar ailments that the bureau of fisheries is asking for a fish doctor.

## Bugs, Deprived of Food, Desert the Patent Office

BUGS of varied shapes and hues no longer lap up milk with great gusto in the patent office as of yore. The good old days of Bugdom's free dairy lunch in that building have passed forever, if Judge James I. Parker, chief clerk of the interior department, has anything to say in the matter—and he has everything to say, as a matter of fact.

The judge has just issued an edict that milk bottles—either full, half full or empty—are to disappear at once from the precincts of the patent office. It is not so much that the bugs scramble in gangs and troops from all corners and crevices of the patent office and invade the galleries where the employees of the office are wont to congregate at lunch hours and regale themselves with foods and milk. It is not so much that the bugs clamber down the sides of empty milk bottles and eagerly lap up the succulent drops of the white fluid. The judge hasn't the slightest desire to deprive poor hungry bugs of their sustenance.

But the judge has a decided feeling against the bugs eating up the thousands of drawings and descriptions of patents stored in the galleries. It appears that the bugs, after feeding on milk left by kind-hearted employees of the department, are still hungry, and go foraging around in the files for choice documents upon which to finish their repasts. Perhaps it is wrong to drink first and eat afterward, but these are bugs, remember, and there is no accounting for what bugs will do.

## Finger-Print System Proves Useful to the Army

BRIG. GEN. GEORGE ANDREWS, as adjutant general of the army, has made a report to the war department in regard to the successful operation of the finger-print system of identification in the detection of military offenders. In present, he says, the adjutant general's office has on file the finger-print records of 202,244 individuals who are now or had been previously enlisted in the army.

During the past fiscal year 467 cases of fraudulent enlistment of former deserters, general prisoners and others were discovered through the finger-print system. During the preceding year the number of cases of fraudulent enlistment discovered through that system was 256, and during the fiscal year 1912 the number was 337.

"This office," says General Andrews, "has identified by means of this system dead men who were former soldiers and whose identity could not be satisfactorily established in any other way, as well as civil offenders who sought to evade arrest for their crimes by enlisting in the army under assumed names, and soldiers who left impressions of their fingers while in the act of committing some serious offense."

"It is undoubtedly true that the use of finger-print records and photographs has deterred criminals from attempting to enter the army for the purpose of escaping detection and arrest by the civil authorities."

## Many Eligible Bachelors in the National Capital

WASHINGTON has a long list of eligible bachelors. Among them is the new associate justice of the Supreme court, Judge McReynolds. However, he is by no means a misogynist. He is fond of the society of girls and

likes to do nice things for them and pay them little attentions. The third assistant postmaster-general, Alexander Dockery, is another bachelor. At his home in Missouri he is a political force. He was at one time governor of the state.

There is also John Barrett, director of the Pan-American union. He is a man of some means, with a taste for society.

The presence of the diplomatic corps in Washington naturally means the presence of a host of young attaches, not all eligible, perhaps, but dear to the heart of the debutante and the hostess. And there are six foreign ministers here who are bachelors—namely, Don Roberto Brenes Mosen from Costa Rica, Mehdi Khan from Persia, Dr. Alberto Membrano from Honduras, Dr. Carlos Manuel de Cespedes from Cuba, Viscount d'Alte from Portugal and Constantin Brun from Denmark.

The senate has a full allowance of bachelors, and the house bristles with them. Moreover, an unusual number of army and navy bachelors now occupy positions of trust and importance in the national capital.

And the widowers must not be overlooked. Foremost among them is John R. McLean, one of the richest men in the city, owner of one of the handsomest homes in Washington, to say nothing of Friendship, his country place near by. He entertains constantly and elaborately and is a notably charming host. Then there is William H. Lassar, attorney-general for the post office department, a fine-looking man with brains.

## COSTLY MILE OF PEACE

Procedure in Europe Resisted Andrew Carnegie of a Somewhat Humorous Incident.

Andrew Carnegie, in a recent interview on peace, said to a New York reporter: "A lad twenty killed a man and woman in Sarajevo. All Europe is now fighting to avenge this wrong. England alone is spending \$35,000 a minute, according to Sidney Webb, on gunpowder."

"Well, this is such an expensive way to avenge a wrong that it reminds me of the man at the banquet."

"A man entered the cloakroom, at the end of a banquet, and began to smash in silk hat after silk hat. 'Hold on, boss! What's yo' smashin' all dem high hats?' demanded the attendant."

"I'm looking for my own," the gentleman answered. "It's an opera hat—collapsible, you know. None of these seem to be it."

Travesty on Real Falstaff. Yarmouth has a claim upon all Englishmen quite independently of its associations with the breakfast bloater, remarks a writer in St. Nicholas. For it was the home of Shakespeare's Falstaff, who appears to have been a man of exemplary piety. The Falstaffs were an old Yarmouth family.

"A Falstaff or Falstaff," writes John Richard Green, "was balliv of Yarmouth in 1281. Another is among the first of its representatives in parliament, and from that the members of that family filled the highest municipal offices. John Falstaff, a man of considerable account in the town, purchased lands at the close of the fourteenth century in Calster, and became the father of Sir John Falstaff, who, after a distinguished military career, was luckless enough to give his name to Shakespeare's famous character. In Yarmouth, however, he was better known as a benefactor to the great church of St. Nicholas."

### Wouldn't Stand for It.

She wore a determined look as she entered the drug store.

"Look here, young man, if a tall man with a red mustache comes and asks you for a prescription you're not to let him have it."

"Really, madam, I—"

"No, you mustn't let him have it on any account. He's come here for a month, and says he wants something to improve his appetite. He's boarding at my establishment, young man."

And with a muttered threat the landlady passed from the shop leaving the druggist's assistant pale and trembling.

## ARE YOU THINKING OF THE NEW COUNTRY?

The State of Colorado wishes, if you are in earnest to procure a home, say of 320 acres, to help and promote you, barraging speculators and investors. THE GREAT DIVIDE, published 43 Post Building, Denver, Colorado, is anxious to tell you all about it. Send stamp for sample copy today. Also say what paper you read this in.—Adv.

### His Only Possession.

Al Rogers was traveling through a lonely section in the suburbs of Boston one night, a short while ago, when he was startled by hearing this piteous appeal:

"Will the kind gentleman please help a poor unfortunate man? I—"

At this point Al felt to locate his watch. The other continued:

"I have nothin' in the world but this loaded revolver."

### At the First Signs.

Of falling hair get Cuticura. It works wonders. Touch spots of dandruff and itching with Cuticura Ointment, and follow next morning with a hot shampoo of Cuticura Soap. This at once arrests falling hair and promotes hair growth. For free sample each with 32-p. Skin Book, address post card: Cuticura, Dept. X, Boston. Sold everywhere.—Adv.

### Poor Burglar.

"A burglar got into my house about three o'clock this morning when I was on my way home from the club," said Jones.

"Did he get anything?" asked Brown.

"I should say he did get something," replied Jones. "The poor devil is in the hospital. My wife thought it was me."—Cincinnati Enquirer.

### Important to Mothers.

Examine carefully every bottle of CASTORIA, a safe and sure remedy for infants and children, and see that it bears the Signature of *Dr. J. C. Fletcher* in Use For Over 30 Years. Children Cry for Fletcher's Castoria.

### Marble to Retain.

Knicker-Jones has a remarkable memory. Bookers—Wonderful; he remembers a winter that wasn't just like this.

### Logical Result.

"She has such a dogged expression."

"No wonder, with that pug nose."

Be happy. Use Red Cross Bag Biscuits; much better than liquid biscuits. Delights the hundreds. All grocers. Adv.

An extensive deposit of asphalt of superior quality has been discovered in the Philippines.



Legal Notices

Notice for Publication
DEPARTMENT OF THE INTERIOR
United States Land Office, Roswell, N. M.

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Notice is hereby given that the state of New Mexico, by virtue of Acts of Congress approved June 21, 1906 and June 30, 1910 and Act supplementary and amendatory thereto, has filed in this office selection lists for the following described lands:

Classified Advertisements

Dress suit fish every Friday, Phone 46, Patty & Adams.

Just received a car of Studebaker wagons.—Welch & Tittsworth, Captain, N. M.

The highest market price paid for hides and pelts at Ziegler Bros.

Special price on Overcoats and Mackinaw Coats. For the next ten days at Ziegler Bros.

Fresh Oysters in Bulk. Cash Meat Market. Phone 46.

Phone 46 any cut of Fresh meat. Also groceries and lunch goods.

Carrizozo Lodge, No. 41, A. F. & A. M.

Carrizozo, New Mexico. Regular Meetings: January 30; February 27; March 27; April 24; May 21; June 25; July 24; August 21; Sept. 18; Oct. 16; November 20; December 18.

PROFESSIONAL CARDS.

Fort Stanton

Mrs. J. W. Besse, who has been visiting her husband and friends here for the past month, was called to her home in Iowa last Thursday because of the serious illness of her parents.

The Fort Stanton Amusement association met in Library hall last Monday evening and transacted important business.

Captain Vanzant was called east last week because of the death of his sister-in-law.

Dr. and Mrs. F. H. McKeon, of their guest, Mrs. Alre guests of No. 4 last dinner.

Members of the officers lost thankful to Mrs. or the number of high ds presented them for music room.

regulation uniform to all members of the U. has been officially and as a consequence all s and attendants are ng out their respective ks.

red concert held last No. 10, with Chaplain sisting, was greatly en- e sick boys, who are rward to another in

ular non-sectarian ser- held in the hall last ening with the chap- Post in charge. New re sung and all enjoyed much. The sermon Am?" with special troduced by the speak- w this is done by-in- and practical study of

ird of Thanks
to extend our hearts and unbounded appreciation to the ladies of the East- the Daughters of Re- our many friends and nces for the kindness favors extended to us a sickness and death of wife and mother.

M. B. FOREMAN, GEO. L. FOREMAN, W. O. FOREMAN, J. T. KELLY, MR. AND MRS. L. A. MCCALL AND BABY MILDRED.

igh Daily Service- CARRIZOZO MAIL LINE
swell.....8:00 a. m. rizo.....8:00 a. m. swell.....4:45 p. m. rizo.....4:45 p. m.

Through fare one way \$8.40. Intermediate points 8 cents per mile. Roswell Auto Company. OWNERS AND OPERATORS

I. O. O. F. Carrizozo Lodge NO. 30. Carrizozo, N. M. Regular meeting nights, 1st and 3rd Fridays in each month.

ICE COLD DRINKS AT SODA FOUNTAIN
PURE DRUGS
and all the articles usually found in an up-to-date drug shop. We believe in the Good Service Idea and will give you the best we know how. Call. ROLLAND BROS.

The Headlight Saloon.
Joe R. Adams, Prop. Carrizozo, N. M.
Choice Whiskies, Beer, Wines, and Cigars. Pool Room.

HUMPHREY BROS.
Wholesale and Retail Dealers in
Flour, Hay, Grain, Feed Stuffs, Etc.
Wood and Coal Carrizozo, N. M.

Carrizozo Livery
CHAS. A. STEVENS, Proprietor
General Transfer and Drayage Business
PROMPT SERVICE
Iivery Barns Best Corrals
Main Street El Paso Avenue
Phone 32
FIRST-CLASS TEAMS, BUGGIES, HACKS
Safe and Reliable Transportation Anywhere

The Carrizozo Bar
All Bonded Whiskey \$1.75 per Quart.
Port Wine .50 per Quart.
Blackberry Brandy .50 per Quart.
Old Kingdom Blended Whiskey \$4.00 per Gallon.
Wholesale Prices on Seipp's Beer to Outside Dealers.

COULD SCARCELY WALK ABOUT
And For Three Summers Mrs. Vincent Was Unable to Attend to Any of Her Housework.
Pleasant Hill, N. C.—"I suffered for three summers," writes Mrs. Walter Vincent, of this town, "and the third and last time, was my worst. I had dreadful nervous headaches and prostration, and was scarcely able to walk about. Could not do any of my housework. I also had dreadful pains in my back and sides and when one of those weak sinking spells would come on me, I would have to give up and lie down, until it wore off. I was certainly in a dreadful state of health, when I finally decided to try Cardul, the woman's tonic, and I firmly believe I would have died if I hadn't taken it. After I began taking Cardul, I was greatly helped, and all three bottles relieved me entirely. I fattened up, and grew so much stronger in three months, I felt like another person altogether." Cardul is purely vegetable and gentle-acting. Its ingredients have a mild, tonic effect, on the womanly constitution. Cardul makes for increased strength, improves the appetite, tones up the nervous system, and helps to make pale, sallow cheeks, fresh and rosy. Cardul has helped more than a million weak women, during the past 50 years. It will surely do for you, what it has done for them. Try Cardul today. Write for Chattanooga Medicine Co., Ladies' Advisory Dept., Chattanooga, Tenn., for special instructions in your case and 65-page book, "Home Treatment for Women," sent in plain wrapper.

CARRIZOZO NEWS SUPPLEMENT

Carrizozo, Lincoln County, New Mexico, Friday, January 22, 1915

Table with columns: Commissioners, Proceedings, Continued From Page One, and various entries with amounts and descriptions.

MOVING PICTURES

At Bank Hall Tomorrow Night Also TUESDAY and THURSDAY Every Week

The following bills were allowed out of the indigent fund and warrants were drawn for same:
262 J V Tully pauper relief 20 00
265 W O Norman pauper relief 100 00
266 Mrs R L Howell pauper relief 9 00

Notice for Publication
Department of the Interior
U. S. Land Office at Roswell, N. M.

Notice is hereby given that Charles O. Elliott, of Captain, N. M., who, on Nov. 27, 1911, made HD. E. Serial No. 02812 for SE1/4 SE1/4, Sec. 7, T. 1 N. 12 E. Sec. 8, N. 12 E. Sec. 9, N. 12 E. Sec. 10, N. 12 E. Sec. 11, N. 12 E. Sec. 12, N. 12 E. Sec. 13, N. 12 E. Sec. 14, N. 12 E. Sec. 15, N. 12 E. Sec. 16, N. 12 E. Sec. 17, N. 12 E. Sec. 18, N. 12 E. Sec. 19, N. 12 E. Sec. 20, N. 12 E. Sec. 21, N. 12 E. Sec. 22, N. 12 E. Sec. 23, N. 12 E. Sec. 24, N. 12 E. Sec. 25, N. 12 E. Sec. 26, N. 12 E. Sec. 27, N. 12 E. Sec. 28, N. 12 E. Sec. 29, N. 12 E. Sec. 30, N. 12 E. Sec. 31, N. 12 E. Sec. 32, N. 12 E. Sec. 33, N. 12 E. Sec. 34, N. 12 E. Sec. 35, N. 12 E. Sec. 36, N. 12 E. Sec. 37, N. 12 E. Sec. 38, N. 12 E. Sec. 39, N. 12 E. Sec. 40, N. 12 E. Sec. 41, N. 12 E. Sec. 42, N. 12 E. Sec. 43, N. 12 E. Sec. 44, N. 12 E. Sec. 45, N. 12 E. Sec. 46, N. 12 E. Sec. 47, N. 12 E. Sec. 48, N. 12 E. Sec. 49, N. 12 E. Sec. 50, N. 12 E. Sec. 51, N. 12 E. Sec. 52, N. 12 E. Sec. 53, N. 12 E. 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# FAILURE BROUGHT SUCCESS TO HIM

**Collapse of Early Business Venture Made Shultz a Pickle King.**

**MOTHER AND WIFE HELPED**

**Persistent Work, Honest Goods and Old Woman's Cheerful Philosophy Carried Him Through Adversity to Great Prosperity.**

By RICHARD SPIELANE.

(Copyright, McClure Newspaper Syndicate.)  
When the firm failed, Mr. Shultz could not understand why people didn't get excited and the newspapers did not devote columns and columns of space to the event. To him the collapse was the most crushing disaster in commercial history. He was only twenty-two and had been a partner less than eight months. He had \$3,500 in the concern, and that was a lot of money to a youth who had been working for small wages and had been in America only a few years.

There are some sorrows that are bearable if they stir sympathy or interest of other people. It would have been soothing to Mr. Shultz if men stopped him in the street and told him how much they grieved over this great business tragedy, but instead they seemed callous or scornful. He had to ask some of them if they knew about it. A few said they expected it. When he told them the failure was a complete surprise to him, they were incredulous.

**Deceived by His Partners.**

Slowly the truth dawned upon him. The firm had been in financial straits for a long time. Both Hoffman and Gerhardt had deceived him. Hoffman, for whom he had so much respect, had lived beyond his means. Gerhardt, who was out on the road most of the time, was intemperate. When they heard that the youth who worked for them had come into an inheritance of \$3,500 on his twenty-first birthday, they deliberately set their plans to get hold of his money in order to tide them over. And now the whole concern had gone to smash. It would have not been so bad if Shultz, glorying in the fact that he had become a partner, had not married and had not brought his mother over from Germany. To furnish his new home had taken every dollar he possessed. Now he was broke. What to turn to he didn't know. The only business he knew was in relation to making preserves. His father had been engaged in that line in the old country. When Shultz came to America it was to go to work for Hoffman & Gerhardt.

**The meeting of the creditors was a "Jodge of sorrow."**

The men who had trusted the firm couldn't see where they could get ten cents on the dollar out of what was left. Hoffman shrugged his shoulders and let it go at that. Gerhardt was maudlin to the point of tears. Shultz was the only one who acted manfully. He assured the creditors that he would pay every dollar he owed, some day. Then he went home.

**Best Thing for Him.**

That failure, which seemed so crushing at the time, was the best thing that ever happened to Shultz. His wife and his mother did much to reassure him. His mother had a little more than one thousand dollars laid by as the result of many years of frugal living. She advised him to take this and go in business for himself. She and his wife would make the preserves, and he could sell them. They probably would have a hard time, but somehow they would get along. She had confidence in her boy and was more than willing to risk or sacrifice in his behalf every penny of her savings.

Shultz appreciated the fact that \$1,000 was very little to start on, and that with household expenses and other incidentals every dollar would count. He studied ways and means to meet the emergency. A bright thought came to him. He saw a way in which he could live a year on credit. He went out and saw his butcher, and explained the situation and his plans in detail. He had been trading with the man for nearly a year. He asked the butcher to supply him with meat for a year on Shultz' pledge that at the end of that time he would get his money with interest. The butcher shook his head. He didn't want to trade on that basis.

That was depressing as a starter, but the groceryman was more sympathetic. He was willing to take a chance. So was the baker. Then Shultz went to another butcher. This man was willing to give credit to him for three months. Next Shultz went to a dry goods merchant. This man hesitated, but finally consented. The man who owned the house in which Shultz lived was a kindly soul and promised to be patient in the matter of rent. With housing food and raiment provided for, Shultz was buoyant. He had a genius for making preserves. His recipes were the best results of centuries of German housekeeping. He could put up a catchup that would put an edge on the most faded appetite. His sweet pickles were a delight. His preserved fruits would warm the cockles of the heart.

Old Mrs. Shultz and young Mrs. Shultz cooked the fruit and cooked

the vegetables according to the time-honored recipes. Shultz looked after putting the stuff into the jars. He had very attractive labels printed. He had his own ideas about advertising. He put his name in large letters on his labels and brought out prominently the fact that the preserves were homemade, were of the purest of goods and prepared with the greatest of care. When he had a pretty fair stock on hand he went out through the town to sell them. Some he placed in grocery stores, the grocers taking them without any risk to themselves. They were only to pay when they made sales. After he had made a fair distribution through the grocers he went from house to house. It was slow, tedious and dispiriting work. Many a time he had the door slammed in his face. Occasionally he had a dog sicked on him.

Once in a while he made a sale. Many a night he returned home utterly worn out from carrying his samples mile after mile through the city streets. Sometimes people bought from him and promised to pay at the end of the week, and when he went for his money he was put off with some excuse or laughed at for his folly. He made lots of mistakes and once or twice lost heart, but his mother never did. Shultz and the two women discussed affairs every night and planned the program for the next day. The women never complained, no matter how many hours they put in over the pots or how tired and worn they were from the day's labor. The old woman was a philosopher. For every situation she had a homely proverb. Nine times out of ten it was a cheerful one.

**Sales Began to Grow.**

Shultz kept books as carefully as if he were doing a large business. For the first four months there was a loss. The bad debts he had made more than overbalanced the small profit that should have been his. Two months later there was a little to the credit side of the ledger. The sales in the stores began to pick up, for some people began to see virtue in Shultz' preserves. The young man

went to a printer and had a heart-to-heart talk with him. As a result, he got credit for some advertising matter that was sent into many homes. He watched the store sales carefully, to note the effect. It was gratifying. A little later, when he made some good collections, he did a daring thing. He spent all his ready money in display advertising in the home papers. In each advertisement he told where his goods were for sale, and he was not stingy in the amount of black type he gave to the retailers. The grocers were pleased with this, and some of them went out of their way to push his product.

When the year closed Shultz had to do some hard scratching to meet his bills with the baker, the butcher, the landlord, the drygoods man and the others who had trusted him, but he was able to pay every cent. The women were hard pushed to make up all the stuff for which he had orders, so as soon as he could with safety he engaged two girls to help them. He had been compelled to pay cash for all his supplies and make trips into the country to buy his fruits and vegetables. As his orders became larger the farmers took confidence and were satisfied with monthly payments. Before the second year closed his business outgrew his home. He had to rent a little building and hire more hands. His wife and mother supervised the factory. They were scrupulously neat, and so intensely jealous of the good name the preserves had won that they had no hesitation in throwing away anything that was not perfect. They inspected every jar before it was sent out, and watched over the kettles with a care that was remarkable.

**Extended His Territory.**

Some one suggested to Shultz that there was a market outside the city for his goods. He had been thinking so himself. A bright young man sent

out operatives to get a number of orders. His territory was extended, and then another traveling man was put on the road. Their success proved embarrassing. Shultz had to enlarge his little factory and employ more hands. That part was simple, but it was not so easy to obtain supplies. The farmers Shultz had been patronizing could furnish so much and no more. Making purchases in distant cities was not always satisfactory. Sometimes the fruits or vegetables were not in condition, and the additional freight charges cut into the profits. To protect himself Shultz first rented a farm or two and devoted all the land to the supplies he needed. Later he bought these farms and others.

Success had its own perils and handicaps. Shultz came near being ruined through the rapidity with which his business increased, once it really began to expand in earnest. Hardly would he complete one addition to his factory when another would be needed. It costs money to build and it takes years to get it back. The interruptions and the changes consequent upon interminable rebuilding or extending of a factory affect the economical operation of a plant and the efficiency of the organization. Shultz would have been pleased to take a breathing spell, but competitors, aroused by his growth, were aggressive. He had to go on or he would lose the trade he had been spending good money to gain. And to go on he had to do some elaborate financing that entailed the borrowing of a sum that would have seemed staggering to him a few years before.

**Women Able to**

With the expanding Mother Shultz and his worked at the kettles and perintendents. Occa came in and looked abedreds of men and wom placed them. Possibl Shultz built for them w hearts desired, for they gor about the great vats that had taken the plac vessels they had empl

# NEWS and GOSSIP OF WASHINGTON

## Fish Doctor Wanted for Government Hatcheries

WASHINGTON.—Congress has been asked by the bureau of fisheries of the department of commerce for an appropriation of \$2,500 annually to cover the salary of a family physician for all the domesticated fishes of the United States. It has been estimated by fish experts in the employ of the government that epidemics among infant fish at government hatcheries cost more than \$1,000,000 a year. These epidemics usually occur among fish less than six months of age, and the damage worked by disease is greatly increased when the adult value of the fish is taken into consideration.



BETTER SEND FOR THE DOCTOR—I FEEL PUNK.

For \$2,500 a year, officials of the bureau say they can obtain the services of a fish pathologist, whose training has made him an expert in diseases of the finny youngsters. Once the \$2,500 is secured, it is proposed to retain a male fish pathologist who has made a life work of one of the strangest paths of scientific endeavor known. There are barely a score of recognized fish pathologists in the United States at the present time, it is said, and one of the possible sources of difficulty the government may experience is the employment of such an expert at a salary of only \$2,500 a year. He will be required to make his headquarters at Washington and receive here the reports of threatened outbreaks of

## CECILY METING OF

Procedure in Europe Reminded Andrew Carnegie of a Somewhat Humorous Incident.

Andrew Carnegie, in a recent interview on peace, said to a New York reporter:

"A lad twenty killed a man and woman in Sarajevo. All Europe is now fighting to avenge this wrong. England alone is spending \$25,000 a minute, according to Sidney Webb, on gun powder.

"Well, this is such an expensive way to avenge a wrong that it reminds me of the man at the banquet."

"A man entered the cloakroom, at the end of a banquet, and began to smash in silk hat after silk hat.

"Hold on, boss! What fo' yo' smash-in' all dem high hats? demanded the attendant.

"I'm looking for my own," the gentleman answered. "It's an opera hat—collapsible, you know. None of these seem to be it."

**Travesty on Real Falstaff.**

Yarmouth has a claim upon all Englishmen quite independently of its associations with the breakfast bloater, remarks a writer in St. Nicholas. For it was the home of Shakespeare's Falstaff, who appears to have been a man of exemplary piety. The Falstaffs were an old Yarmouth family.

"A Falstaff or Falstaff," writes John Richard Green, "was balliff of Yarmouth in 1281. Another is among the first of its representatives in parliament, and from that the members of that family filled the highest mu-



Old Mrs. Shultz and Young Mrs. Shultz Cooked the Fruit and Vegetables According to the Time-Honored Recipes.

went to a printer and had a heart-to-heart talk with him. As a result, he got credit for some advertising matter that was sent into many homes. He watched the store sales carefully, to note the effect. It was gratifying. A little later, when he made some good collections, he did a daring thing. He spent all his ready money in display advertising in the home papers. In each advertisement he told where his goods were for sale, and he was not stingy in the amount of black type he gave to the retailers. The grocers were pleased with this, and some of them went out of their way to push his product.

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**Extended His Territory.**

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could not help being impressed with the great change, but somehow were quite satisfied with the order of things.

One day the creditors of Hoffman, Gerhardt & Co. checked in their mail, together with the note from the junior partner called the promise he had made before. He was paying, it was not only his one-third with the other two-thirds with neither Hoffman nor Gerhardt prospered or seemed likely to pay.

It is thirty-odd years since Hoffman, Gerhardt & Co. and Shultz was so shocked that papers paid little attention to the matter. It would be a different story if Shultz failed, for his name is known the world over. His business has spread until buildings cover many acres and his employees are numbered in the thousands. He has factories in the East, the South, the West, and the middle West to fill for his great kettles. The volume of his glass works in which he furnishes to the railroad is immense. He is a millionaire.

**The International Mind.**

Give us an international mind to understand an international heart to feel.—William D. B. Ainsley.

the presence of a host of young attaches, not all eligible, perhaps, but dear to the heart of the debutante and the hostess. And there are six foreign ministers here who are bachelors—namely, Don Roberto Brames Meeen from Costa Rica, Mehdi Khan from Persia, Dr. Alberto Membreño from Honduras, Dr. Carlos Manuel de Cespedes from Cuba, Viscount d'Alva from Portugal and Constantin Brun from Denmark.

The senate has a full allowance of bachelors, and the house bristles with them. Moreover, an unusual number of army and navy bachelors now occupy positions of trust and importance in the national capital.

And the widowers must not be overlooked. Foremost among them is John R. McLean, one of the richest men in the city, owner of one of the handsomest homes in Washington, to say nothing of Friendship, his country place near by. He entertains elegantly and elaborately and is a notably charming host. Then there is William H. Lamar, attorney-general for the post office department, a fine-looking man with brains.

knicker—Jones met a remarkable memory.

Bocker—Wonderful; he remembers a winter that wasn't just like this.

**Logical Result.**

"She has such a dogged expression."

"No wonder, with that pug nose."

Be happy. Use Red Cross Bag Blue; much better than liquid blue. Delights the laundress. All grocers. Adv.

An extensive deposit of asphalt of superior quality has been discovered in the Philippines.

Legal Notices

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, New Mexico. December 24, 1914.

Notice for Publication. DEPARTMENT OF THE INTERIOR. United States Land Office, Roswell, N. M. Jan. 6, 1915.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. Jan. 6, 1915.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. September 5, 1914.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. December 7, 1914.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. January 11, 1915.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. January 11, 1915.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. January 11, 1915.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. August 12, 1914.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. Jan. 6, 1915.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. Jan. 6, 1915.

Notice for Publication. DEPARTMENT OF THE INTERIOR. U. S. Land Office at Roswell, N. M. Jan. 6, 1915.

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Classified Advertisements

Fresh cat fish every Friday, Phone 46. Patty & Adams.

Just received a car of Studenaker wagons. Welch & Titsworth, Capitan, N. M.

The highest market price paid for hides and pelts at Ziegler Bros.

Special price on Overcoats and Mackinaw Coats. For the next ten days at Ziegler Bros.

Fresh Oysters in Bulk. Cash Meat Market. Phone 46.

Phone 46 any cut of Fresh meat. Also groceries and lunch goods.

Carrizozo, Ledge, No. 41, A. F. & A. M.

PROFESSIONAL CARDS. BUEL R. WOOD. ATTORNEY. State and Federal Courts.

LEE B. CHASE. LANDS. Homesteads, Desert Lands, Contests, Mineral Lands and Water Rights.

OSCURO (phone) NEW MEXICO. SETH F. CREWS. ATTORNEY AT LAW.

OSCURO (phone) NEW MEXICO. GEORGE SPENCE. ATTORNEY-AT-LAW.

OSCURO (phone) NEW MEXICO. R. E. BLANEY. DENTIST.

OSCURO (phone) NEW MEXICO. FRANK J. SAGER. FIRE INSURANCE.

OSCURO (phone) NEW MEXICO. CHARLES L. KENNEDY. LAWYER.

OSCURO (phone) NEW MEXICO. GEORGE B. BARBER. ATTORNEY AND COUNSELLOR-AT-LAW.

OSCURO (phone) NEW MEXICO. T. E. KELLEY. Funeral Director and Licensed Embalmer.

OSCURO (phone) NEW MEXICO. L. R. YORK. ATTORNEY-AT-LAW.

OSCURO (phone) NEW MEXICO. DR. PERSLEY & SWEARINGIN. Specialists: Eye, Ear, Nose and Throat, and Fitting Glasses.

OSCURO (phone) NEW MEXICO. STADTMAN & BYRON. Dealer in Fire Insurance.

OSCURO (phone) NEW MEXICO. Paper Hanging & Painting. Prepared to do all kinds of Paper Hanging and Painting.

OSCURO (phone) NEW MEXICO. Lesnett & Crawford. R. L. Ransom. Plasterer & Contractor.

Mrs. J. W. Besse, who has been visiting her husband and friends here for the past month, was called to her home in Iowa last Thursday because of the serious illness of her parents.

The Fort Stanton Amusement association met in Library hall last Monday evening and transacted important business.

Captain Vanzant was called east last week because of the death of his sister-in-law.

Dr. and Mrs. F. H. McKeon, of No. 2, with their guest, Mrs. Aldridge, were guests of No. 4 last Sunday for dinner.

The members of the officers mess are most thankful to Mrs. Aldridge for the number of high class records presented them for the No. 4 music room.

Phillip McElhonne, recently appointed administrator for the estate of the late Captain McGraw, has just closed said estate by selling a number of articles at public sale last Saturday evening.

Dr. and Mrs. F. C. Smith left Monday morning for Carrizozo and El Paso on a special business mission.

The new regulation uniform to be worn by all members of the U. S. P. H. S. has been officially announced and as a consequence all the officers and attendants are busy making out their respective order blanks.

The sacred concert held last Sunday in No. 10, with Chaplain Frund presiding, was greatly enjoyed by the sick boys, who are looking forward to another in the future.

The regular non-sectarian services were held in the hall last Sunday evening with the chaplain of the Post in charge.

We desire to extend our heartfelt thanks and unbounded appreciation to the ladies of the Eastern Star, the Daughters of Rebekah and our many friends and acquaintances for the kindness and many favors extended to us during the sickness and death of our dear wife and mother.

M. B. FOREMAN, GEO. L. FOREMAN, W. O. FOREMAN, J. T. KELLY, MR. AND MRS. L. A. MCCALL AND BABY MILDRED.

Through Daily Service. ROSWELL-CARRIZOZO MAIL LINE. Leave Roswell.....8:00 a. m.

INTERMEDIATE POINTS. Picacho - Tinnie, Hondo - Lincoln, Capitan - Nogal.

Roswell Auto Company. OWNERS AND OPERATORS.

I. O. O. F. Carrizozo Lodge NO. 30. Carrizozo, N. M. Regular meeting nights, 1st and 3rd Fridays in each month.

ICE COLD DRINKS AT SODA FOUNTAIN

PURE DRUGS

and all the articles usually found in an up-to-date drug shop. We believe in the Good Service Idea and will give you the best we know how. Call.

ROLLAND BROS.

The Headlight Saloon.

Joe R. Adams, Prop. Carrizozo, N. M. Choice Whiskies, Beer, Wines, and Cigars. Pool Room.

HUMPHREY BROS.

Wholesale and Retail Dealers in Flour, Hay, Grain, Feed Stuffs, Etc.

Wood and Coal Carrizozo, N. M. Phone 16.

Carrizozo Livery

CHAS. A. STEVENS, Proprietor. General Transfer and Drayage Business. PROMPT SERVICE.

Iivery Barns Best Corrals

Main Street El Paso Avenue. Phone 32.

FIRST-CLASS TEAMS, BUGGIES, HACKS

Safe and Reliable Transportation Anywhere.

The Carrizozo Bar

All Bonded Whiskey \$1.75 per Quart, Port Wine .50 per Quart, Blackberry Brandy .50 per Quart, Old Kingdom Blended Whiskey \$4.00 per Gallon.

Wholesale Prices on Seipp's Beer to Outside Dealers.

COULD SCARCELY WALK ABOUT

And For Three Summers Mrs. Vincent Was Unable to Attend to Any of Her Household.

Pleasant Hill, N. C. "I suffered for three summers," writes Mrs. Walter Vincent, of this town, "and the third and last time, was my worst."

I had dreadful nervous headaches and prostration, and was scarcely able to walk about. Could not do any of my household.

I also had dreadful pains in my back and sides and when one of those weak, winking spells would come on me, I would have to give up and lie down, until it wore off.

I was certainly in a dreadful state of health, when I finally decided to try Cardul, the woman's tonic, and I firmly believe I would have died if I hadn't taken it.

After I began taking Cardul, I was greatly helped, and all three bottles relieved me entirely. I fattened up, and grew so much stronger in three months, I felt like another person altogether.

# THE CARRIZOZO NEWS

Published Every Friday at  
Carrizozo, Lincoln County, New Mexico

Entered as Second-Class Matter at the Post Office at Carrizozo, N. M., June 2, 1908

Subscription Rates, \$2.00 per year; six months, \$1.00

IALEY & DINGWALL

Publishers

### ELECTION PROCLAMATION

The Board of County Commissioners of Lincoln County, New Mexico, in pursuance of the requirements of Section 3, Chapter 58, Laws of 1913, hereby gives public notice that an election will be held in Precinct No. 9, of said county, the same having been by this Board, created a district for the purposes of this election, on Thursday, the 10th day of February, A. D. 1915; that the object of said election is to submit to the qualified voters of said district, a proposition for or against Prohibition; that the polling place for said election shall be the K. of P. Hall at Capitan, and that the following Judges and clerks of said election have been duly appointed to conduct said election:  
Judges: Francisco Duran, W. H. Clark, Newt Kemp.  
Clerks: C. C. Merchant, G. A. Montgomery.  
Signed: MELVIN FRANKS, Chairman.  
ALBERT H. HARVEY, Clerk.

### Band Organized

The Carrizo band was called together by the president, on last Tuesday night, the regular meeting night, after a recess of over six months. The organization remains unchanged and the work of practicing will continue as before, on Tuesday and on Friday nights. At the meeting Tuesday night the following officers were elected to succeed the officers whose terms expired some time ago: D. B. Humphrey, for president, Ebb Jones, Secretary and Treasurer, Dewey Herron, dispatcher, Lewis A. Burke was elected to membership Tuesday night, having been previously elected to membership Tuesday night, having been previously elected at a special meeting to the important office of musical director for the band. Mr. Burke is a man of wide experience in band and orchestra work having had six years experience as drummer and trombone soloist at the Auditorium Theatre at Galveston, Tex. One season at similar at the Ada Meade Theatre at Lexington, Ky. Three summer seasons at band and orchestra work in Petosky, Ky., one season as first trombonist with Ringling Bros. concert band and one season with Porpaugh's & Sells Bros. concert band.

Mr. Burke intends to establish a music store here in Carrizozo and will arrange to teach music, especially that of band instruments. The band is fortunate to secure the services of a director of such wide experience, and with its sound organization there is no doubt of success resulting in a credit to the town of Carrizozo. Applications are now in for new members who will probably be elected to membership at the next regular meeting of the band.

### Baptist Church

R. L. Day, Pastor

Next Sunday morning at 11:00 o'clock, our song service begins, and preaching at 11:25 sharp, B. Y. P. U. at 6:30 p. m. Evening song service begins at 7:15, preaching at 7:40. Be on hand for song services. Come praying for a spiritual uplift, for that alone makes worship. Christ said: "The True Worshipers Shall Worship the Father in Spirit and in Truth; for the Father Seeketh Such to Worship Him. God is a Spirit; and they that worship him must worship him in spirit and in truth."—John 4:23, 24. Without spirituality no church service is worth the time of an honest man. So, come not for mere entertainment, curiosity or rest or pleasure, etc., but come to worship the Lord in spirit and in truth.

LOST—Horse stick pin. Finder will receive suitable reward by its return to this office. 1-22-15

List 3-3310.

### Restoration to Entry of Lands in National Forest

Notice is hereby given that the lands described below, embracing 80.16 acres, within the Lincoln Forest, New Mexico, will be subject to settlement and entry under the provisions of the homestead laws of the United States and the act of June 11, 1906 (34 Stat., 233), at the United States land office at Roswell, New Mexico, on March 22, 1915. Any settler who was actually and in good faith claiming any of said lands for agricultural purposes prior to January 1, 1906, and has not abandoned same, has preference right to make a homestead entry for the lands actually occupied. Said lands were listed upon the applications of the persons mentioned below, who have a preference right subject to the prior right of any such settler, provided such settler or applicant is qualified to make homestead entry and the preference right is exercised prior to March 22, 1915, on which date the lands will be subject to settlement and entry by any qualified person. The lands are as follows: The NE 1/4 Sec. 25, T. 7 S., R. 15 E.; Lot 3, Sec. 30, T. 7 S., R. 16 E.; N. M. P. M., 80.16 acres, application of Charles D. Ferris, Capitan, New Mexico; List 33310 January 6, 1914, C. M. Bruce, Assistant Commissioner of the General Land Office. 1-15-15

### Notice for Publication

Department of the Interior, U. S. Land Office at Roswell, N. M. December 15, 1914  
Notice is hereby given that the State of New Mexico, by virtue of Acts of Congress approved June 21, 1906 and June 20, 1910, and Acts supplementary and amendatory thereto, has filed in this office selection lists for the following described lands all east of the New Mexico Principal Meridian:  
List No. 259, Serial No. 62751 for NE 1/4 Sec. 21, T. 10 N., R. 11 E., 20 acres.  
List No. 259, Serial No. 62752 for NE 1/4 Sec. 21, T. 10 N., R. 11 E., 20 acres.  
List No. 259, Serial No. 62753 for NE 1/4 Sec. 21, T. 10 N., R. 11 E., 20 acres.  
List No. 259, Serial No. 62754 for NE 1/4 Sec. 21, T. 10 N., R. 11 E., 20 acres.  
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List No. 259, Serial No. 62957 for NE 1/4 Sec. 21

# COUP THAT FAILED

By H. M. EGBERT.

(Copyright, 1914, by W. G. Chapman.)  
 It was not the shock of arms, but thirst, that threatened to force the devoted city into surrender.  
 For months the enemy had hurled their lines against the fortress, only to see the gallant troops retire, decimated, baffled by the strong earthworks that promised to hold out indefinitely. And until the city fell the forward march of the victorious army could not continue.  
 General Lamarche was desperate. He could not leave the fortress in his rear untaken and continue his advance toward the capital of the enemy, for that would mean that his lines of communication would be severed. And behind those walls the enemy was reforming, ready to renew the war in all its pristine vigor.  
 But for months no drop of rain had fallen. The springs within the city had run dry. The river had been dammed and diverted by the besiegers. And there remained hardly three days' supply of water.  
 That the city was in need of water General Lamarche knew; but he did not know how near it was to surrender. And every day's delay was worth a thousand men to those within.  
 It was at this juncture that he gave audience to the man who had begged for an interview daily during the past month.

"Let the fellow come in," he said reluctantly to his aide. "Well, sir?" he demanded, as the ragged, wild-looking fellow stood before him.

"My name is Durand," said the man.

General Lamarche started slightly. "The aviator?" he asked.

Durand bowed his head.  
 Lamarche, like every Frenchman, knew about Durand. He had been one of the foremost men to develop the dirigible gas-balloon. While others



Rose Slowly Into the Air.

worked upon the aeroplanes, Durand had brought the dirigible almost to perfection. And, at the moment when he was about to see his invention adopted by the French army, he had committed murder—a foul, inexcusable murder while under the influence of absinthe, to which he had become addicted by reason of the mental strain he had undergone.  
 He was shipped to New Caledonia, but, after serving three years there, he was pardoned and disappeared from the haunts of his associates. That was a year ago, and since then nothing had been heard of him.

"I want to do something for my country," Durand explained.  
 "You shall be attached to the aeroplane division," answered Lamarche.

Durand laughed quietly. "I do not wish to become a private aviator," he said. "I have a plan by which you can capture Fort Gleichen."

"What is it?" asked Lamarche impatiently. He had had a thousand plans submitted to him during the past three months.

"Give me a thousand pounds of mellite," answered Durand, "and I will blow it into the earth. I will blow away all traces of it."

"If there is a thousand pounds of mellite to spare in France you shall have it, provided you can convince me of the feasibility of your scheme," the general answered.

"It is very simple," replied Durand. "In the mountains of the Vosges, where I have lived during the last year, I have my perfected dirigible. I will load it with a thousand pounds of mellite, which is as much as it will carry, in addition to my own weight. I will steer it above Fort Gleichen, pull the valve open, after calculating the descent, and escape in my parachute. The balloon will drop squarely into the center of the fort and blow it from the face of the earth."

They talked over the project for a while, and the more Durand explained the more feasible his proposal appeared to the French general.

Seven days later Durand, with a thousand pounds of mellite in his dirigible balloon, and the parachute attached to the aluminum stern, rose slowly above the French camp into the air.  
 From the walls of the fortress the besieged general, glass to his eyes, watched and wondered at this new maneuver.  
 He had sworn never to surrender, and by heroic privations his men had managed to conserve still another day's supply of water, though nearly all their animals were dead of thirst. It was the general's intention to cut his way out at the head of his troops on the morrow, and die upon the field—unless it rained.  
 But the scorched heavens refused to open. Day and night were one brazen glow of heat. All night beat lightning played on the horizon, and sometimes the distant muttering of thunder was heard, but never a drop of rain had fallen.

Durand rose slowly into the air, and, as he did so, the airguns of the fortress opened fire upon him. But it is the most difficult thing in the world to hit a quickly rising balloon, and neither Durand nor Lamarche had any fears on that score. If the balloon were hit, the mellite would explode in the air and the balloon, and aviator would vanish—but no harm would come to the besiegers. At worst, the experiment would harm nobody.

At an altitude of two thousand feet the balloon was safe from danger. Durand smiled as he heard the great shells whizzing around him. He knew that only a miracle of marksmanship could bring him down.

At four thousand feet Durand was only a speck in the sky, hardly to be discerned even through Lamarche's glasses. The French camp strained its eyes upward. The report of the broken man's exploit, which was to restore his honor, and bring, no doubt, the ribbon of the legion of honor had become universal. And in the beleaguered fortress for the first time an inkling of the aviator's intentions became obvious when a tiny speck was seen to detach itself from the slightly larger mass and drop toward earth.

Instantly it had begun the swift descent, while the balloon, relieved of its slighter burden, shot upward in spite of the rapid escape of gas. The dirigible ascended five hundred feet before it paused, stood still, and then began its downward rush.

Durand had planned his descent so that it should carry him into the French lines. But to his horror a sudden breeze drove the parachute straight toward the inside of the fortress walls. And then, resigning himself to the inevitable, he devoted all his efforts toward saving his life, rather than attempting to gain the camp of the besiegers, which would mean an instant drop to death.

It was about a minute after he had pulled the cord of the valve when Durand dropped, unharmed, at the feet of the general in defense of Fort Gleichen.

But nobody noticed him, for all eyes were strained upward to where the great balloon came whirling down, straight toward the fortress. Here Durand had not miscalculated. It fell true as an arrow, and the heat lightning played about it and—  
 Boom!

The most awful detonation that had ever been heard since war began filled the whole air with sound. A coil of cloud enveloped everything and shut out the sunlight. Slowly it drifted away. And everyone knew what had occurred. The dirigible had been struck by lightning during its descent.

An instant later the sun disappeared. And suddenly, with the sound of a million bullets, hailstones the size of pigeons' eggs whizzed to the earth, followed by a drenching down-pour.

Never had it rained as it rained that afternoon. The water fell in torrents. It was as though a million hoses were turned earthward from the heavens. In two minutes the camps were flooded. The streets of the beleaguered town ran water. Men flung themselves upon their faces and wallowed in the precious rain. From every house buckets, bath tubs, implements of every kind were outstretched to hold the life-giving water. The cisterns overflowed. The beleagued city was saved.

Durand stood before the general within the fortress. His hope had failed, by the interposition of the unexpected element, fate, which sends so many schemes astray.

He expected death. He was not even in uniform—a hopeless, ragged ex-convict, bearing the stamp of shame upon his furrowed face.

The general turned to him. "Do you know what is going to happen to you?" he asked.

"A firing party, I suppose," Durand muttered.

"No," answered the general, quietly. "You are going to make a balloon for us."

Make Sunflower Useful.  
 In some countries, notably in the Russian provinces north of the Caucasus, the sunflower serves other purposes besides ornamenting gardens with its huge golden blossoms. The seeds are used to make oil, which is employed both in the manufacture of soap and in cooking. The stems and leaves are burned and the ashes used to make potash. Last year the sunflower factories of the Caucasus produced 15,000 tons of potash.

## WITH CHANTILLY LACE

### EXQUISITE MODEL FOR A FALL EVENING GOWN.

Every Detail of the Present Mode Contained in the Accompanying Design—Favorite Black and White Are the Colors.

The model illustrated today is typical of the fall evening gowns. Dainty and feminine looking, there is a very obvious dignity about it that marks it for the new order of things and enhances its charm to a degree. Since black and black and white



Black Lace is Back in Favor.

effects are so modish this season, black lace has been brought into favor once again, especially chantilly. Black laces have in general been out of the reckoning, but now it is just the thing for long transparent tunics, and there is a variety of ways of using it.

The illustrated evening gown shows a chantilly tunic effectively bordered with white fur. The body part of the corsage and the short-pouched tunic are of black chiffon velour ornamented with circles of snuggled pearl beads. The V decolletage allows a glimpse of white mullins folded over the bust, and there is a little flaring collar of the same at the back. Chantilly is again employed in the sleeves, and these, too, are bordered with a narrow white fur banding. The lace tunic veils a white tulle skirt, which is completed below the length of the tunic with black chiffon velours, bordered, in turn, with the white fur.

A recent twist of this idea of the lace tunic substitutes a net foundation built upon with flounces of lace, wide or narrow, or it may be that the net is crossed and recrossed with lace insertions, finished about its lower edge with a wide self hem, or with a broad band of black velvet or tulle. Velvet ribbon is playing an important part in the decorative schemes of both day and evening dresses as a tunic border.

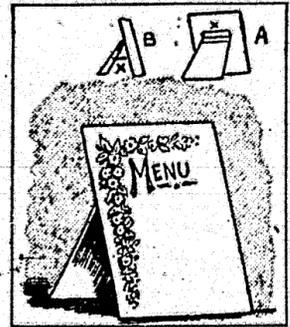
### Chantilly Capes.

Capes of chantilly, ornamented with embroidery, are formed in loose sacks, dark blue, silver and deep red appearing in the stitching. Sometimes the chantilly is mounted over a cape of black tulle for young girls. They are just little sacks with kimono sleeves, the long fronts turned under and caught into the belt; this makes a pretty little addition to a dress.

## MAKES DAINTY MENU CARD

Design That May Be Colored at Home—Most Appropriate for Simple Formal Dinner.

Those of our readers who are artistically inclined may like to try their hands at producing some dainty menu cards of the nature shown in our



sketch. Gilt-edged cards of various pale shades of color can be purchased very inexpensively for this purpose and they should measure about three and a half inches by four inches in size. To the back of the cards a support should be fitted made of a wedge-shaped piece of white card, hinged on at the top with a short piece of tape.

Diagram A on the right at the top of the illustration shows this, the criss indicating the tape. Between the support and the back of the card another short piece of tape should be

## RIBBONS IN GREAT VARIETY

All Descriptions and Shades Called in to Use Both for Girdles and Trimmings.

Rich satin, faille and moire ribbons are used for girdles and hat trimmings. Girdles are either plain, of striped broche, or a combination of ribbons. Velvet brocades have entire velvet figures, or satin flowers outlined with velvet. Velvet stripes appear in dark, rich roman ribbons.

Many rich ribbons are very dark, such shades as dark brown, navy, purple, mahogany, russet and stem greens, etc., and are blended with hair lines of black, yellow, scarlet, pale blue and green satin, or one wide one of black satin. Girdles and sashes of brocade have a rich effect with a plain colored gown. For evening or dancing gowns rich satin girdles are worn, and fancy stripes set off a simple serge or cotton dress. Soft finished ribbons are used for crush girdles.

Tinsel ribbons heavy with gold or silver scrolls or flowers are very handsome and are used for girdles or for collar, vest or cuffs. Ribbon tassels of black ribbon are fur tipped and used as a quonsethish finish on some of the close turbans worn tipped sharply on the side.

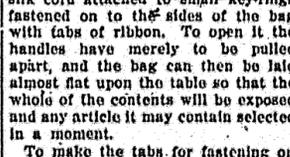
## FOR KNITTING OR CROCHET

Novel and Easily Made Bag, Which Requires Only Remnants for Its Material.

Our sketch shows a useful bag of a very novel nature that can be carried out with the aid of a remnant of almost any strong material and that is convenient to use and easy to make. It can be prepared in any size to suit the requirements of the owner, and consists of a broad band of material, lined with saten and bound at the edges with narrow ribbon.

The side pieces are made of soft satin gathered into a little frill at the top and they are semicircular in shape and sewn on to the edges of the center piece. The handles are made of silk cord attached to small key-rings fastened on to the sides of the bag with tabs of ribbon. To open it the handles have merely to be pulled apart, and the bag can then be laid almost flat upon the table so that the whole of the contents will be exposed and any article it may contain selected in a moment.

To make the tabs for fastening on the rings, cut a short piece of ribbon



into points at both ends, then pass one end through the ring, fold the ribbon and sew it together at the edges. It can afterward be sewn in place upon the side of the bag and the handle tied on in the manner shown in the sketch.

### Good Plan.

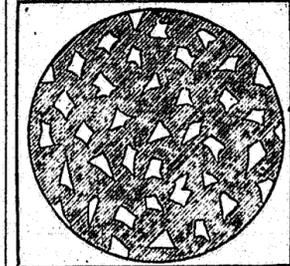
A young woman who was making some soft cushions and comforts found that the cotton filling that she was using had become slightly damp. This made it difficult to thrust the needle through in tying the comfort, so she placed the cotton in the oven to dry and become slightly browned. As a result it became very light and fluffy and held its fluffiness. Treated this way it holds its resilience, and does not mat and pack down.

# PUBLIC HIGHWAYS

## LESS IN ROAD BUILDING

Various Steps in Construction of Highways Described—Concrete, Gravel and Brick Mentioned.

Highway improvement, like the growth of population, should be progressive, argues a student of the subject. Each should be suited to the requirements of its period, says Cleveland Leader. This contemplates, first,



Sand-Clay Mixture With an Insufficient Amount of Sand, the Grains Not Being in Contact.

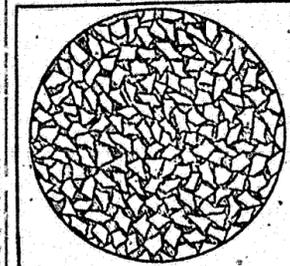
the proper locating, grading and drainage of the sub-base, which are essential to any good road.

This sub-base can be used as an earth road during the years when traffic is light and can be kept in serviceable condition by dragging after spring and fall rains at a cost of \$30 a year a mile.

The second step is to make a gravel road, when travel increases or funds become available, by applying several inches of sharp, clean gravel after dragging and rolling the earth road. This can be done in most places for a few hundred dollars a mile, and maintenance will cost about one hundred dollars a mile.

When the gravel road is outgrown, it forms an excellent foundation for a concrete surface. It is only necessary to loosen the gravel and roll it to uniform compactness, then lay a course of hydraulic concrete to carry heavy traffic. The surface construction costs approximately \$1.50 a square yard. Maintenance should not average more than \$50 a mile.

The final step in progressive road building, when heavy teaming and trucking predominate, is to lay a course of vitrified brick or granite sets grouted with cement on a sand cushion on top of the concrete. Or, if part of the road should become a residence street or be set apart as



Clay Mixed With Sand to the Point of Saturation, With the Angular Sand Grains in Contact.

a boulevard, a quiet pavement of wood blocks, sheet asphalt or asphalt blocks can be laid on the concrete. This is the most practical and economical plan, providing for varying volumes and kinds of traffic over a century or more of use and involving loss of investment in pavements that are excessively costly to maintain and which are not essential as a foundation in the final type of highway.

### Gravel Improves Roads.

Where gravel is abundant roads may be greatly improved by spreading a layer of the same on a central space in the road. This space should be not less than say twelve feet wide. If the gravel is suitable, two to three inches of it will tend to firm the road-bed. Of course the ideal way where the materials are suitable and the expense can be borne is to remove the earth from this central portion and nearly fill the depression with small stones. Then cover with two or three inches of earth and over this spread the gravel. A good road is thus made and one that lasts, but this can only be done where such material is plentiful.

### Keep Water From Road.

Where a road runs along a hill, the water must be kept from running upon the road. The side ditch must be ample and, if necessary, a string of tile put three feet or more below the bottom of the ditch on the up-hill side, which will prevent seepage from below.

### Instruction for Road Boss.

Every road boss should attend road-making school and read all he can about highway construction and maintenance.

## Fatima Cigarettes

mild, delightful Turkish-Blend. The choicest of leaf—always a pure and wholesome smoke—always satisfactory.

"Distinctively Individual"

Liggatt & Myers Tobacco Co.



## SHIP BROOMCORN

TO US FOR BEST RESULTS CHEAP STORAGE RATES LIBERAL LOANS MADE WITH US COYNE BROTHERS 118 W. SOUTH WATER ST., CHICAGO

HOWARD E. BURTON, ASSAYER AND Specimen prices: Gold, Silver, Lead, Bi-Gold, Silver, Zinc, Tin, Copper, etc. Mailing envelopes and full price list sent on application. Leadville, Colo. Ref. Carbonate Nat. Bank.

## PATENTS

Walking Graveyards.  
 Some of the Indian princes have given over two million dollars apiece to Britain for the war. Heirlooms such gifts, the gifts of London business millionaires seem small.  
 "In fact," said James Douglas, in an interview, "in fact, the gifts of the nizams of Hyderabad and the maharajah of Mysore and the gackwar of Baroda give our English Merchant princes, who owe England so much more, a look of avarice; and you know the definition of avarice.  
 "Avarice, like a graveyard, takes in all it can get, and never gives anything back."

## NOT NAMED HERE

made its author famous and earned a great fortune. William A. Pinkerton, chief of the Pinkerton National Detective Agency, says it is the greatest detective story he ever read. Soon this story will be printed in THE GREAT DIVIDE, 205 Post Building, Denver, Colorado. Send a stamp for sample copy. Write today—also say where you read this—Adv.

### The Peeling Kid.

"Mamma, I got a little boy, 'the place where I got stung last Sunday down at Uncle Jim's is all peeling off."

Brother Bruce took a look at the injury.  
 "That's so," he grinned, "I guess you must have been stung by a hunking bee."

When a woman discovers a silver strand among the gold she always says it is premature—but she thinks it's a shame.

YOUR OWN DURENIGHT WILL TELL YOU IT'S THE BEST REMEDY FOR COUGHS, BRONCHITIS, CROUP AND GRANULATED PHARYNGITIS. No pain-killers, no counter-irritants. Write for book of the size by mail free. Murrin Eye Remedy Co., Chicago.

You never believe a man when he flatters you, but you like to hear it just the same.

Ten miles for a nickel. Always buy Red Cross Bag Blue; have beautiful, clear white clothes. Adv.

The more we talk the more people we tire.

Many a man is self-satisfied because he is not particular.

## Don't Persecute Your Bowels

Cut out cathartics and purgatives. They are brutal, harsh, unnecessary. Try

CARTER'S LITTLE LIVER PILLS  
 Purely vegetable. Act gently on the liver, stimulate bile, and soothe the delicate membrane of the bowel. Get Carter's Little Liver Pills. Beware of cheap imitations. Ask your druggist, or send for SMALL PILL, SMALL DOSE, SMALL PRICE.

Genuine must bear Signature

Small PILL, SMALL DOSE, SMALL PRICE.

## TYPHOID

It is no more necessary than Smallpox. Army experience has demonstrated the almost infallible efficacy of the most scientific and efficient, and harmless, of Anti-Typhoid Vaccinations. Be vaccinated NOW by your physician, you and your family. It is more vital than house insurance. Ask your physician, druggist, or send for "Have you had Typhoid?" Selling of Typhoid Vaccine, made from one and a half times Typhoid Culture, THE CUTLER LABORATORY, BURLINGAME, CALIF. FORTY-SEVEN VANDERBILT AVENUE, NEW YORK, N. Y. LICENSED.

W. N. U., DENVER, NO. 12-1214.

**LOCAL & PERSONAL**

Big Clearance Sale now on at the Carrizozo Trading Co. Prices are greatly reduced.

General B. F. Adams and daughter, Miss Mary, motored down from Corona yesterday. They expect to return today. The general reports a heavy snow in the Corona country.

Humphrey Bros. handle Flour, Feed, Potatoes and Stock Salt. Ask them to quote you prices, when in the market for same. If.

Walk Over Shoes are sold by The Carrizozo Trading Co. only. Wilson Bros. Shirts are exclusive and sold by the above firm.

A. C. Wingfield has been confined to his room the past week by an attack of la grippe.

Theco canned goods and Richelieu brands are leading at The Trading Co.

See the New Valentines at Paden's drug store.

Another car of Greely potatoes just received. Take advantage of this Ziegler Bros.

M. Doering arrived Wednesday from Evansville, Indiana. He is a brother of William J. and John Doering, our fellow-townsmen. It is quite likely that he will become a citizen of our town.

Another car of Greely potatoes just received. Take advantage of this Ziegler Bros.

Ziegler Bros. pay "top prices" for hides and pelts.

Roland Box was in town one night this week on his way to Hot Springs, having been up to his old home on the Little Creek Mesa. He intends to return shortly with his family and again take up his residence in this county.

Ziegler Bros. pay "top prices" for hides and pelts.

Dr. C. Rannizer was here Tuesday from Osceola, looking after business and professional matters.

Mr. and Mrs. J. H. Fish have moved to El Paso where Mrs. Fish is conducting a rooming house. Mr. Fish retains his regular run on the road.

Go to Paden's for your Valentines.

Wm. M. Barnett was in this week from the Yellow Jacket iron mine, where operations have again been resumed.

County Superintendent Mrs. Gumm, in company with Mr. Gumm, started out Monday to pay a visit to the schools north of the Capitans. The heavy snow drove them back, and they are now trying to reach the east end by the Capitan-Lincoln route.

J. A. Tolly was here Saturday from his home near Tinnie. He had a load of sorghum (molasses) which he had brewed from cane he grew, and disposed of it to merchants and consumers of the town.

**Spence Dwelling Robbed**

The Clarence Spence dwelling was entered Wednesday, while the family was temporarily absent. The intruder, who evidently was a tourist, ransacked the dresser drawers, but did so, from all appearances, in a very hurried manner, overlooking a number of valuable articles. An automatic pistol was taken and some other articles of minor value. The family, upon returning home, discovered the robbery and reported the transaction to the officers. A hobo, thought to be an accomplice, was arrested, but the principal is still at large.

N. M. Scoggin is confined to bed with attack of pneumonia. The disease, however, was taken in its incipency and that with the careful attention given the patient has produced no serious results.

**Sheriff Chavez Reinstated**

Porfirio Chavez was reinstated sheriff of Lincoln county Wednesday, from which position he was deposed by a judicial action last spring.

The demise of Sheriff Cole left the county without an executive head, and owing to the uncertainty surrounding the appeal of Sheriff in the supreme court, it was felt that the county commissioners would have to make an appointment to fill the vacancy. However, the mandate from the supreme court, which reversed the lower court and directed the clerk to reenter the case of the docket. This placed the matter practically where it started, and after consulting Assistant District Attorney Downs, who wired Judge Medler, the board entered an order accordingly and Mr. Chavez reassumed the duties of sheriff.

**New Mexico, the Sunshine State**

The neatest and most attractive exposition of the state of New Mexico and its resources perhaps ever gotten out is just off the press. It was prepared by A. E. Koehler Jr., commissioner of publicity of the New Mexico board of exposition managers, to be used to advertise New Mexico at the Panama-California exposition at San Diego this year. There are 15,000 complete books, besides an equal number of pamphlets, and copies have been sent to libraries and newspapers of the east and middle west as a work of reference. The book consists of about 250 pages, every county in the state is represented, not only by interesting articles but also by attractive illustrations. It should prove a valuable medium of publicity for the state, and Lincoln county should be proud of the place she occupies in it.

**The Shakesperian Entertainment**

The entertainment at the school auditorium Monday night attracted a good crowd, which was highly entertained. J. Strawn de Silva presented readings from Shakespere and his impersonations of some of the celebrated author's characters met with the hearty approval of the audience. The receipts in excess of the guarantee went to the school.

**Ancho**

Alma Hightower is going to California to attend school.

All the children are attending school regular, regardless of the weather.

The Burnett brothers have built a new house.

Ora Riley is improving.

Thelma Thompson has the paralysis of the face.

Ethlyn Lentz has just returned to school after an absence of several weeks from various reasons.

**WARNING!**

No one can legally close any well established road or put gates upon same, or in any way obstruct or change roads without permission from the Road Board. Citizens in localities where gates, fences or other obstructions are placed without legal permission having been granted by the Road Board have a perfect right to remove same without appealing to this Board. 8-21-14. Lincoln County Road Board.

**Fornworth-Gabardo**

**LUMBER COMPANY.**

Shingles, Doors, Sash, Mouldings, Building Paper, &c.

Bewell's Paint, and everything in the line of Building Material.

Carrizozo, New Mexico

A Climax to Value giving that Stamps this Most Emphatically As

**THE STORE THAT DOES THINGS**

**WE HAVE 50 PETTICOATS**

That Must Find New Homes During This Coming Week

Petal Bloem Silk Petticoats, with pleated flounce, in all the popular new shades. This offer has no equal here or elsewhere as a value giving event, \$1.50 value, now

**.98c**

Extra special Childrens hats were formerly as high as \$2.50, now only **.85c**

Mens patent leather Florsheim shoes, on good comfortable last in button and in blucher \$5.00 values **\$3.85**

Mens fancy shape hats, greys, blues, all wanted shades, \$3.00 values, now for **\$2.25**

Ladies bleached vests and drawers self-fleeced, well finished, 65 cent value, each **.45c**

Watch for our Sale of Fancy Canned Goods

**ZIEGLER BROS.**

We Live up to Our Advertisements

**ELECTION PROCLAMATION**

In accordance with the Statute in such case made and provided, we, the undersigned Board of County Commissioners, within and for the County of Lincoln and State of New Mexico, do hereby proclaim and give notice that an election will be held in Precincts Nos. 9 and 10 of said county, the object and purpose of which is to elect one Constable for Precinct No. 9, by the voters of said Precinct No. 9, and for one Justice of the Peace and one Constable for Precinct No. 10, by the voters of said Precinct No. 10, on the second day of February, A. D. 1915, there having been a tie between the candidates for said offices in said precincts at the election held on the 11th day of January, A. D. 1915; that the judges appointed by said board for conducting aforesaid election and the voting places of same are as follows: Precinct No. 9: L. R. York, C. C. Merchant, Julian Serna. Voting place: K. of P. Hall, Capitan. Precinct No. 10: L. F. Avanti, Frank E. Armer, Rafael Sanchez. Voting place: Bracken school house. (Signed) MELVIN FRANKS, Chairman. R. A. DURAN, W. M. FERGUSON, Clerk.

Attest: ALBERT H. HARVEY, Clerk.

**Association Formed**

Of recent dates the stock grazing permittees of the White Oaks district of the Lincoln National Forest reserve formed themselves into a body called the White Oaks Cattle Grower's association. The object and purpose of this organization shall be to promote the cattle interests of all cattle growers in the White Oaks grazing district and to secure a cordial friendship among the cattle growers and instill sound and correct principles of breeding and the growing of cattle. To assist in all ways possible for the enactment of good wholesome laws which will protect and encourage the cattle growers interest, combatting diseases and selling our steers in a body, thereby reaching the top market prices. Attendance at this meeting was almost all cattlemen of the district. Next regular meeting will be held the first Monday in February in Jicarrilla school house at Jicarrilla, New Mexico.

New Valentines at Paden's drug store.

**Entertained at the Bell Home**

A half a dozen couples assembled at the home of Mr. and Mrs. John E. Bell last night and spent a pleasant evening at whist. At the conclusion of the games a dainty lunch was served. The guests were highly entertained and expressed to host and hostess the pleasure the evening had afforded.

Dr. R. T. Lucas, who recently purchased the Tompkins property on Alamogordo avenue, is repairing and adding to the original building. The doctor intends, so we understand, to utilize a portion of the building as a hospital.

Dr. and Mrs. F. C. Smith passed through enroute from Fort Stanton to El Paso and return.

**STATE BANK REPORT**

Report of the condition of Exchange Bank of Carrizozo, New Mexico, at the close of business, December 31, 1914

RESOURCES	
1. Loans and discounts	\$313,851.10
(a) Sec'd by r'l estate (incl. m'tgs owned)	\$11,480.37
(b) Sec'd by col'l other than real estate	83,542.50
(c) All other loans	218,970.58
5. Overdrafts	142.35
6. Bonds, stocks, warrants, etc.	3,529.74
7. Banking house and lots	12,128.75
8. Furniture and fixtures	3,227.29
9. Other real estate owned	4,531.67
10. Due from banks	81,569.06
11. Checks and other cash items	47.15
12. Actual cash on hand	8,983.49
(a) Gold coin	\$2,455.00
(b) Silver coin	1,199.49
(c) Cash not classified	5,329.00
13. Other resources	84.70
<b>Total Resources</b>	<b>\$428,095.30</b>

LIABILITIES	
1. Capital stock paid in	\$50,000.00
2. Undivided profits, including accrued interest and any other amounts set aside for special purposes, less current expenses, interest and taxes paid	32,639.15
3. Due to banks	3,707.59
4. Individual deposits, subject to check without notice	242,665.55
5. Certificates of deposit	97,839.49
6. Certified checks	156.27
7. Cashiers checks outstanding	1,087.25
<b>Total Liabilities</b>	<b>\$428,095.30</b>

President, Jefferson Reynolds. Vice-President, George L. Ulrick. Cashier, Frank J. Sager. Directors, Charles Spence, Jefferson Reynolds, Geo. L. Ulrick, Frank J. Sager.

**STATE OF NEW MEXICO** } ss  
County of Lincoln }  
Frank J. Sager, Cashier, and George L. Ulrick, Vice-President, and Charles Spence, Director, and Geo. Ulrick, Director, and Frank J. Sager, Director, of the Exchange Bank of Carrizozo, New Mexico, a bank organized under the laws of the Territory, now State of New Mexico, upon oath duly sworn, each for himself do depose and say that the above and foregoing statement of the Resources and Liabilities of the above named bank at the close of business December 31, 1914, is correct and true.

Signed: Frank J. Sager, Cashier, Geo. L. Ulrick, Vice-President, Charles Spence, Director, Geo. L. Ulrick, Director, Frank J. Sager, Director.

Subscribed and sworn to before me this 2nd day of January, A. D. 1915. GRACE M. JONES, Notary Public. My commission expires June 3rd, 1917.

**M-O-N-U-M-E-N-T-S**

We carry the largest stock in the Southwest. Freight prepaid, every job guaranteed. Write for designs and estimates. **Bowers Monument Company** 215 East Central Albuquerque, N. M.

**Greater Reductions All This Month**

Sale Continues as Advertised. Many Seasonable Items at one-half the Regular Price.

Special Assortment of Up to the Minute White Goods

Embroideries, laces, all overs and flouncings are now on sale at 50 per cent discount

Quilts and blankets at a discount of 25 per cent

Just a Word About Walk-Over Shoes

Our spring lines are coming in and are now on display. This is the only high grade union made shoe sold in Carrizozo. Every pair will please. For men and women, \$3.50 to \$5.00

**The Carrizozo Trading Company**

Quality First

Then Price